

EXCESS-INVENTORY SOLUTIONS

FLEXIBLE SUPPORT TO HELP MANAGE YOUR SURPLUS

ONTILITY supports businesses within the fast-expanding solar industry with a full suite of customized solutions to optimize their projects. Learn how ONTILITY can build a unique strategy to help you manage surplus stock.

PRODUCTS WE BUY

Remainders of bulk purchases
Stock from canceled or delayed projects
Supplies from downsized projects
Stock from warehouse moves and clearing
Decommissioned panels



BENEFITS OF EXCESS-INVENTORY SUPPORT

- Seamlessly navigate pricing fluctuations
- Reduce equipment storage and holding costs
- Avoid losses from warranty decreases
- Keep pace with constantly evolving technology
 - > Higher wattages being released
 - Module wattages becoming obsolete
- Explore our recycling, design, and warehousing solutions for further customization of your unique program

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Amsterdam • Austin • Bangalore • Beijing • Cluj-Napoca • Guadalajara • Hong Kong • Houston • Munich • New York • Penang Seoul • Shanghai • Shenzhen • Silicon Valley • Taipei

GLOBAL CONNECTIONS POWERING FLEXIBLE STRATEGIES

ONTILITY uses our dynamic distribution skills and solar-market expertise to flexibly address your excessinventory concerns, building solutions that are a unique fit for you.



RETAIN MAXIMUM VALUE

We'll purchase your surplus so you can free up your inventory in a timely manner, recoup your investment, and minimize holding costs.



KEEP YOUR INVENTORY AGILE

ONTILITY can manage your new PV equipment needs at any point with competitive market pricing.



BUILD AN ONGOING PARTNERSHIP

Backed by our global network of vetted and proven industry contacts, we are experts at matching buyers and sellers to resell your solar assets.



ACHIEVE SUSTAINABILITY GOALS

When you sell your unneeded equipment to ONTILITY, new users can make use of your solar assets, supporting the circular economy and reducing e-waste footprints.



BENEFIT FROM KEEN MARKET VISIBILITY

ONTILITY's up-to-the-minute market intelligence of both pricing and demand means that we offer the most current evaluations of your stock to support the highest ROI.



ACHIEVE YOUR OPTIMUM INVENTORY SOLUTION

From solar modules to inverters, having surplus stock build up is a common issue many businesses in the solar market deal with. ONTILITY can offer you freedom in managing your solar equipment through our excess-inventory solutions, which offer you agility in your assets and operations – all while delivering the maximum return on your investment.

CONTACT US

Our team of solar-industry experts will work with you to design and deliver the solutions you need. Contact an ONTILITY representative at +1 877.858.7479 or sales@ontility.com to see how we can help you achieve your goals.

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